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Quotes From Former Clients

CURTIS PORTER

It has been an absolute pleasure to work with Crystal. The transition that we worked together on was a little out of the ordinary but that didn't stop Crystal from making sure that everything flowed smoothly and exactly as it should. She has always been **very organized and quick to respond** to any requests throughout the process. My experience working with other brokers in the past has always been a difficult. The brokers seem to think that everything should work the way they want it, when they want it, and how they want it. This was definitely not the case with Crystal. She understands that the process of transitioning a dental practice is an art not a science. Any dentist looking to sell or purchase a practice would do themselves a favor by working with her.

DOUG DACOSTA

I highly recommend Crystal, she is a true professional willing to go the extra mile no matter how demanding the circumstances. I can't begin to tell you how much **hard work and dedication** was required to close our most recent transaction. If you're considering an advisor, look no further!

PAUL CONANT

I had the pleasure of dealing with Crystal. I highly recommend CTC Associates! Crystal was **extremely professional** and knows how to get the job done. I look forward to dealing with them for future acquisitions.

TED JENAL

I needed to sell my practice due to a medical issue. Fortunately I worked with Crystal from CTC Associates. After she evaluated the

practice, she understood completely what type of buyer would be appropriate and worked her magic on finding the perfect buyer. She kept me in the loop the entire process, was completely professional and was **on top of every step** along the way. Would not have used anyone else. Highest regards.

SAMUEL SWAINHART

Crystal Smith is an experienced professional in the world of dental practice transitions. I appreciate **her experience, organization, and communication**. She is thorough, knowledgeable, and a pleasure to work with!

SHANDRA LEE

I wanted to share my recent experience with Crystal Smith, of CTC Associates. Crystal has been **an invaluable help** with the successful transition of my dental practice. I didn't quite know what I was getting myself into, and how incredible stressful the process was going to be. Crystal's guidance and knowledge of the process got me through from start to finish. Her patience and professionalism was unparalleled. She was always quick to respond to my questions and concerns, regardless of the time of day. When I was anxious and uncertain (and let's be honest, a little irrational at times), she was able to reassure me and alleviate my concerns. I was referred to her by a very trusted friend and pillar in the dental community, and I now know why. I couldn't be happier with having Crystal on my team, and I will be referring her to all of my colleagues in the same position.

**Interview me,
I want to be your broker!**



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CTC Associates
Practice Transition Specialists